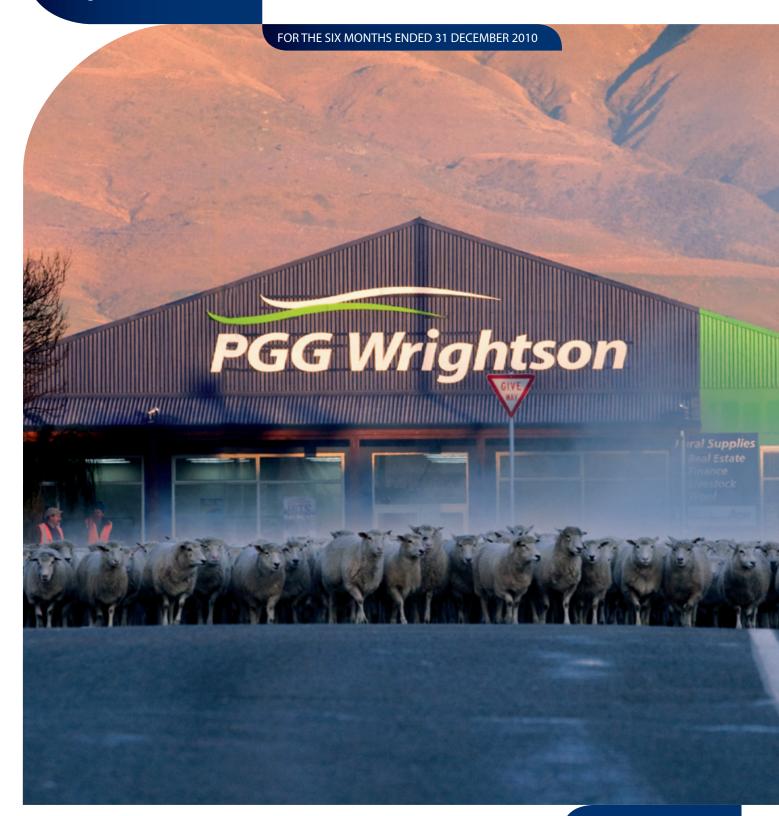


# Half year report



## Contents

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  Director's Report
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Cover photo by Bev Bell – Murray Bell's sheep, Fairlie.



## Chairman and Managing Director's Report

## **SUMMARY**

- Financial performance broadly in line with expectations in light of challenging economic and weather conditions
- Positive Grain, New Zealand Forage and International sector results, with strategic expansion of the Seeds business in Australia and New Zealand
- Balance sheet further strengthened by proceeds from the stake in NZ Farming Systems Uruguay and internalisation of management agreement.

PGG Wrightson reported earnings before interest, tax and depreciation and amortisation (EBITDA) of \$16.8 million for the six months to 31 December 2010, reduced from \$25.0 million from the comparable period in 2009, with net profit after tax declining to a loss of \$5.9 million (December 2009: profit of \$4.3 million). The performance, while unsatisfactory, had been impacted by a number of one off items which are outlined further in this report and in the financial notes, as well as seasonal and business sector impacts which had contributed negatively. We would reinforce that PGG Wrightson's business is seasonal in nature, with more than 70% of earnings accruing during the second half of the financial year.

The balance sheet had been strengthened by receipt of the \$19.7 million payment from Olam International Limited in respect of its takeover offer for NZ Farming Systems Uruguay (NZFSU) as well as NZFSU's settlement of outstanding performance and management fees and internalisation of the management agreement amounting to a combined \$25.5 million.

## Takeover offer

On 24 December 2010 Agria (Singapore) Pte Ltd (Agria) announced it would make a partial takeover offer for an additional 38.3% of the shares in PGG Wrightson that it did not already hold (Agria currently holds 19.01% of PGG Wrightson shares) for a consideration of NZ\$0.60 per PGG Wrightson share. If the offer is successful, it will take Agria's total shareholding in PGG Wrightson to 50.01%. A Committee of independent directors not associated with Agria was formed to consider the offer. On 7 February 2011 the Committee published PGG Wrightson's Target Company Statement in relation to the offer in compliance with the requirements of the Takeovers Code. The Target Company Statement includes an independent adviser's report from Grant Samuel & Associates Limited on the merits of the offer.

The Committee, taking into account the Grant Samuel & Associates Limited independent adviser's report and in the absence of any better offer, recommended that shareholders with a near term focus accept Agria's offer. It reiterated however, that while the Agria offer will have merit for shareholders who value near term certainty, shareholders with longer term investment horizons may well conclude that the offer undervalues PGG Wrightson's longer term prospects. The decision is for each shareholder to make and the Committee therefore recommended that shareholders review the Target Company Statement and consult with their financial advisor if need be

## Wool Partners International

Wool Partners Cooperative (WPC), seeking to acquire Wool Partners International, announced in February that grower commitment to WPC had amounted to 37.5 million tonnes, more than a third of all strong wool grown in New Zealand. While this indicated active support for a grower owned entity, this subscription level fell well short of the 55 million tonnes required under WPC's prospectus.

Wool Partners International will now review its strategic direction. PGG Wrightson, for its part, remains committed to direct owner involvement in the strong wool sector, and is evaluating a vertically integrated, longer term structure that facilitates the entry of committed growers to the process.

## **Operating Performance**

Net cash from operating activities

REVENUE AND EARNINGS			
Comparative half year performance	DEC 2010 \$M	DEC 2009 \$M	VARIANCE \$M
Revenue	645.9	583.2	62.7
EBITDA	16.8	25.1	(8.3)
Segmental EBITDA			
AgriServices	9.0	15.4	(6.4)
AgriTech	13.8	14.4	(0.6)
Other non-operating segment (corporate)	(6.0)	(4.7)	(1.3)
	16.8	25.1	(8.3)
Operating cash flow	DEC 2010 \$M	DEC 2009 \$M	VARIANCE \$M
Cash was provided from:			
Receipts from customers	541.6	469.9	71.7
Dividends received	0.2	0.0	0.2
Interest received	32.7	28.2	4.5
	574.5	498.1	76.4
Cash was applied to:			
Payments to suppliers & employees	(603.0)	(494.6)	(108.4)
-			
Interest paid	(28.1)	(41.0)	12.9

PGG Wrightson continues to work through several initiatives regarding inventory and debtor management and review of key supplier terms. Procurement and outsourcing activities are being actively reviewed.

(631.6)

(57.1)

(537.4)

(39.3)

(94.2)

(17.8)

The group remains compliant with the banking covenants for its respective banking facilities.

Divisional Overview		Revenue			EBITDA	
	DEC 2010 \$M	DEC 2009 \$M	VARIANCE \$M	DEC 2010 \$M	DEC 2009 \$M	VARIANCE \$M
AgriServices						
Livestock	58.8	25.7	33.1	0.5	(1.4)	1.9
Rural Supplies & Fruitfed	329.3	323.2	6.1	16.8	17.3	(0.5)
Finance	29.0	29.1	(0.1)	2.6	5.3	(2.7)
Other AgriServices	40.2	39.2	1.0	(10.9)	(5.8)	(5.1)
	457.3	417.2	40.1	9.0	15.4	(6.4)
AgriTech						
Seeds	111.2	96.2	15.0	9.3	9.0	0.3
Agri-feeds	35.7	25.8	9.9	4.1	3.0	1.1
South America	40.4	43.2	(2.8)	0.4	2.4	(2.0)
	187.3	165.2	22.1	13.8	14.4	(0.6)
Other non-operating segment (corporate)	1.3	0.8	0.5	(6.0)	(4.7)	(1.3)
Total	645.9	583.2	62.7	16.8	25.1	(8.3)

AgriServices – Integrating a comprehensive range of product offerings to optimise growers' and farmers' returns, backed by innovative finance and client solutions

The Rural Supplies business delivered a resilient performance in light of a lacklustre trading environment, while Fruitfed Supplies performed well particularly in the latter part of the season in spite of weather delays, which influenced both the viticulture and horticulture businesses.

The results of Livestock reflected increased volumes through Beefsure and Lambsure Finishing programmes, and the fulfilment of an export contract into Vietnam. Contract revenues for Irrigation and Pumping, meanwhile, continued to track up as the implications of the dairy price improvements started to take effect in the form of new installations.

PGG Wrightson Finance had continued to benefit from its good fundamentals with strong reinvestment rates and initiatives to extend the book beyond the non-bank deposit taker Crown guarantee scheme.

In Real Estate the latter part of the half year ushered in improved interest, with conditional sales more than 25% ahead of the same period last year, though sales are generally taking longer to come to fruition. Offshore interest was also improving on that front

AgriTech – Combining advanced know how, pastoral technology and science as the Southern Hemisphere's leading player in forage seed and a strong provider in turf, grain and nutrition.

The AgriTech division recorded favourable sales levels for the six months as markets across the board experienced a slow start to spring trading as a result of wet weather. New Zealand Forage continued to improve sales through to December, while the Grain business was able to capitalise on strong commodity prices and demand for seed cereals, maize and wheat.

The International business group performance improved on the back of a more positive international market for seed, while Agri-feeds made gains on last year, as milksolid prices supported supplementary feed options and a number of farmers utilised this to counter drought conditions seen in parts of the country.

The Seeds business has also seen some progress with success in the adoption of new products in the Australian market. During the period the division announced the acquisitions of the assets and business of Keith Seeds in Australia and of Corson Maize Seed division in New Zealand, which are aligned with the division's strategy of expanding its international footprint and diversifying its New Zealand product portfolio.

AgriTech continues to build and support the adoption of technology packages for our South American customers, including farmers in Uruguay and Argentina.

## Outlook

The PGG Wrightson Board is remaining with its guidance for the 2010/2011 year of operating EBITDA between \$58 million to \$61 million.

## Acknowledgements and comments following the Christchurch earthquake

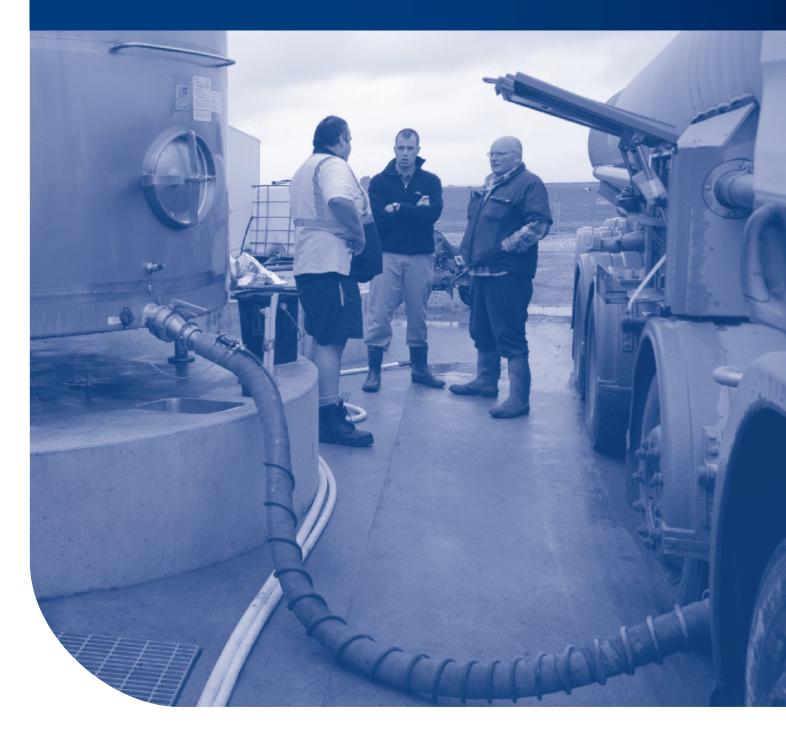
PGG Wrightson was extremely fortunate to have come through the 22 February Christchurch earthquake relatively unscathed, with neither serious injury to staff nor any significant property damage. Sadly the same cannot be said for Christchurch generally which suffered serious loss of human life and massive property destruction. Indeed many of our staff lost their homes in the earthquake and the ongoing repercussions will be felt for many years. The Board and management is acutely aware of the difficulty faced by staff at this time, and we are endeavouring to provide support to affected staff wherever possible.

On behalf of the Board, we acknowledge and salute the commitment of our management and staff across all of our businesses, for their hard work and dedication during what have been very difficult times indeed.

Sir John Anderson Chairman George Gould Managing Director

## **Financial Information**

PGG WRIGHTSON LIMITED AND SUBSIDIARIES



# CONDENSED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

## FOR THE SIX MONTHS ENDED 31 DECEMBER

	NOTE	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	UNAUDITED DEC 2009 \$000
Continuing operations				
Revenue	3	645,866	1,151,061	583,190
Cost of sales		(506,192)	(857,523)	(448,133)
Gross profit		139,674	293,538	135,057
Other income		197	21	7
Employee benefits expense		(64,734)	(119,504)	(60,042)
Research and development		(2,353)	(3,630)	(1,494)
Other operating expenses		(55,954)	(99,961)	(48,479)
		(122,844)	(223,074)	(110,008)
EBITDA		16,830	70,464	25,049
Depreciation and amortisation expense		(4,663)	(7,255)	(3,617)
Results from continuing operating activities		12,167	63,209	21,432
Equity accounted earnings of associates		266	1,959	778
Non operating items	4	(9,000)	(1,041)	2
Fair value adjustments	5	2,977	7,038	6,551
Profit from continuing operations before interest and income taxes		6,410	71,165	28,763
Net interest and finance costs		(11,367)	(36,462)	(24,162)
Profit from continuing operations before income taxes		(4,957)	34,703	4,601
Income tax expense		(951)	(10,428)	(259)
Profit from continuing operations		(5,908)	24,275	4,342
Discontinued operations				
Profit/(loss) from discontinued operations (net of income tax)	6	-	(971)	(92)
Profit for the period		(5,908)	23,304	4,250

# CONDENSED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME CONTINUED

FOR THE SIX MONTHS ENDED 31 DECEMBER

note	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	UNAUDITED DEC 2009 \$000
Other comprehensive income/(loss) for the period, net of income tax			
Foreign currency translation differences for foreign operations	1,180	(3,890)	(4,791)
Effective portion of changes in fair value of cash flow hedges	(165)	(2,992)	(2,666)
Deferred tax on movement of fair value of cash flow hedges	-	-	_
Defined benefit plan actuarial gains / losses	6,467	(4,106)	394
Deferred tax on movement of actuarial gains/losses on employee benefit plans	(1,940)	1,054	(118)
Other comprehensive income/(loss) for the period, net of income tax	5,542	(9,934)	(7,181)
Total comprehensive income/(loss) for the period	(366)	13,370	(2,931)
Profit/(loss) attributable to: Shareholders of the Company Non-controlling interest	(6,153) 245	22,670 634	4,060 190
Profit/(loss) for the period	(5,908)	23,304	4,250
Total comprehensive income/(loss) attributable to: Shareholders of the Company Non-controlling interest	(737) 371	12,723 647	(3,121) 190
Total comprehensive income/(loss) for the period	(366)	13,370	(2,931)
Earnings/(loss) per share  Basic and diluted earnings per share (New Zealand Dollars)  7	(0.01)	0.04	0.01
Continuing operations  Basic and diluted earnings per share (New Zealand Dollars)  7	(0.01)	0.04	0.01

## **CONDENSED INTERIM CONSOLIDATED** STATEMENT OF CHANGES IN EQUITY

FOR THE SIX MONTHS ENDED 31 DECEMBER

	SHARE CAPITAL \$000	FOREIGN CURRENCY TRANSLATION RESERVE \$000	REALISED CAPITAL AND OTHER RESERVES \$000
Balance at 1 July 2009	408,850	1,203	24,542
Total comprehensive income for the period			
Profit or loss	_	-	_
Other comprehensive income			
Foreign currency translation differences	_	(2,607)	635
Reclassification of subsidiary reserves	_	-	2,704
Effective portion of changes in fair value of financial instruments, net of tax	_	-	_
Defined benefit plan actuarial gains and losses, net of tax		-	-
Total other comprehensive income	_	(2,607)	3,339
Total comprehensive income for the period	-	(2,607)	3,339
Transactions with shareholders, recorded directly in equity			
Issue of ordinary shares	216,854	-	-
Capital issue costs – ordinary shares	(9,900)	-	-
Total contributions by and distributions to shareholders	206,954	-	_
Changes in ownership interests in subsidiaries			
Initial recognition of non-controlling interest	_	-	-
Balance at 31 December 2009	615,804	(1,404)	27,881
Balance at 1 January 2010	615,804	(1,404)	27,881
Total comprehensive income for the period			
Profit or loss	_	-	-
Other comprehensive income			
Foreign currency translation differences	-	161	(80)
Reclassification of subsidiary reserves	_	-	176
Effective portion of changes in fair value of financial instruments, net of tax  Defined benefit plan actuarial gains and losses, net of tax	-	_ _	_ _
Total other comprehensive income	-	161	96
Total comprehensive income for the period	-	161	96
Transactions with shareholders, recorded directly in equity			
Issue of convertible redeemable notes	33,850	-	-
CRN issue costs	(1,133)	-	-
Treasury stock	(8,347)	-	-
Interest on convertible redeemable notes			
Dividends to shareholders	_	-	_
Total contributions by and distributions to shareholders	24,370	-	-
Changes in ownership interests in subsidiaries			
Initial recognition of non-controlling interest	-	-	=
Total changes in ownership interests in subsidiaries	-	-	-
Balance at 30 June 2010	640,174	(1,243)	27,977

REVALUATION RESERVE \$000	HEDGING RESERVE \$000	DEFINED BENEFIT PLAN RESERVE \$000	FAIR VALUE RESERVE \$000	RETAINED EARNINGS \$000	NON-CONTROLLING INTEREST \$000	TOTAL EQUITY \$000
3,260	5,268	(9,612)	(375)	(42,215)	_	390,921
-	_	_	_	4,060	190	4,250
201 (2,704)	_	_ _	_ 	(3,020)	-	(4,791) –
-	(2,667)	- 276	-	-	-	(2,667) 276
(2,503)	(2,667)	276	-	(3,020)	-	(7,182)
(2,503)	(2,667)	276	-	1,040	190	(2,932)
						216.054
_ _	-	_ _	_	_ _	-	216,854 (9,900)
-	-	-	-	-	-	206,954
-	-	-	-	-	1,370	1,370
757	2,601	(9,336)	(375)	(41,175)	1,560	596,313
757	2,601	(9,336)	(375)	(41,175)	1,560	596,313
-	-	-	-	18,610	444	19,054
209	-	_	_	598	13	901
(176)	(324)	-	_ _	-	_ _	(324)
-	-	(3,328)	-	-	-	(3,328)
33	(324)	(3,328)	-	598	13	(2,751)
33	(324)	(3,328)	-	19,208	457	16,303
_	_	_	_	_	_	33,850
_	-	_	-	-	_	(1,133)
-	-	-	-	(1.240)	-	(8,347)
-	-	_	-	(1,249)	(326)	(1,249) (326)
-	-	-	-	(1,249)	(326)	22,795
_	_	_	_	-	59	59
_	-	_	_	-	59	59
790	2,277	(12,664)	(375)	(23,216)	1,750	635,470

PGG WRIGHTSON LIMITED

# CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY CONTINUED

FOR THE SIX MONTHS ENDED 31 DECEMBER

	SHARE CAPITAL \$000	FOREIGN CURRENCY TRANSLATION RESERVE \$000	REALISED CAPITAL AND OTHER RESERVES \$000	
Balance at 1 July 2010	640,174	(1,243)	27,977	
Total comprehensive income for the period				
Profit or loss	-	-	_	
Other comprehensive income				
Foreign currency translation differences	-	789	(264)	
Effective portion of changes in fair value of financial instruments, net of tax	-	-	_	
Defined benefit plan actuarial gains and losses, net of tax	-	_	_	
Total other comprehensive income	-	789	(264)	
Total comprehensive income for the period	_	789	(264)	
Transactions with shareholders, recorded directly in equity				
Contributions by and distributions to shareholders				
Interest on convertible redeemable notes	-	-	-	
Dividends to shareholders	_	-	_	
Total contributions by and distributions to shareholders	-	-	_	
Changes in ownership interests in subsidiaries	_	_	_	
Balance at 31 December 2010	640,174	(454)	27,713	

REVALUATION RESERVE \$000	HEDGING RESERVE \$000	DEFINED BENEFIT PLAN RESERVE \$000	FAIR VALUE RESERVE \$000	RETAINED EARNINGS \$000	NON-CONTROLLING INTEREST \$000	TOTAL EQUITY \$000
790	2,277	(12,664)	(375)	(23,216)	1,750	635,470
-	-	-	-	(6,153)	245	(5,908)
(70)				607	126	1 100
(78)	-	_	_	607	126	1,180
_	(166)	-	-	_	-	(166)
-	-	4,527	-	-	-	4,527
(78)	(166)	4,527	-	607	126	5,541
(78)	(166)	4,527	-	(5,546)	371	(367)
_	-	-	-	(1,392)	_	(1,392)
-	-	-	-	-	(138)	(138)
-	-	-	-	(1,392)	(138)	(1,530)
-	-	-	-	-	-	-
712	2,111	(8,137)	(375)	(30,154)	1,983	633,573

# CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

## AS AT 31 DECEMBER

	NOTE	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	UNAUDITED DEC 2009 \$000
ASSETS				
Current				
Cash and cash equivalents	8	35,029	24,246	36,212
Short term derivative assets		3,888	4,483	6,562
Trade and other receivables		304,738	208,510	303,815
Finance receivables		411,492	419,857	418,035
Income tax receivable		3,542	6,637	10,491
Assets classified as held for sale		3,025	44	4,000
Biological assets		17,938	23,029	4,207
Inventories		201,460	218,260	172,407
Total current assets		981,112	905,066	955,729
Non-current				
Long-term derivative assets		1,837	1,157	926
Finance receivables		80,355	110,262	133,281
Biological assets		270	184	248
Deferred tax asset		9,083	8,410	4,957
Investments in equity accounted investees		4,531	3,759	4,052
Other investments	9	44,003	85,378	88,245
Intangible assets		334,098	335,506	338,224
Property, plant and equipment	10	78,095	77,160	64,463
Total non-current assets		552,272	621,816	634,396
Total assets	_	1,533,384	1,526,882	1,590,125

# CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION CONTINUED

AS AT 31 DECEMBER

		UNAUDITED	AUDITED	UNAUDITED
		DEC 2010	JUN 2010	DEC 2009
	NOTE	\$000	\$000	\$000
LIABILITIES				
Current				
Debt due within one year – PGW	8	93,011	23,809	53,627
Short-term derivative liabilities		2,132	1,704	3,196
Accounts payable and accruals		234,686	226,156	214,854
Finance current liabilities		327,896	361,292	341,024
Total current liabilities		657,725	612,961	612,701
Non-current				
Long-term debt – PGW	8	132,210	177,868	209,915
Long-term debt – PWF	8	-	21,000	90,000
Long-term derivative liabilities		3,356	3,049	1,590
Defined benefit liability	11	13,268	18,206	14,301
Other long-term provisions		1,563	1,563	873
Finance term liabilities		91,689	56,765	64,432
Total non-current liabilities		242,086	278,451	381,111
Total liabilities		899,811	891,412	993,812
EQUITY				
Share capital	12	640,174	640,174	615,804
Reserves		21,570	16,762	20,124
Retained earnings		(30,154)	(23,216)	(41,175)
Total equity attributable to shareholders of the Company		631,590	633,720	594,753
Non-controlling interest		1,983	1,750	1,560
Total equity		633,573	635,470	596,313
Total liabilities and equity		1,533,384	1,526,882	1,590,125

These consolidated financial statements have been authorised for issue on 7 February 2011.

Sir John Anderson

Chairman

**George Gould**Managing Director

# CONDENSED INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS

## FOR THE SIX MONTHS ENDED 31 DECEMBER

NO	)TE	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	UNAUDITED DEC 2009 \$000
Cash flows from operating activities				
Cash was provided from:				
Receipts from customers		541,555	1,144,437	469,907
Dividends received		247	495	7
Interest received		32,668	69,938	28,209
		574,470	1,214,870	498,123
Cash was applied to:				
Payments to suppliers and employees		(602,975)	(1,083,573)	(494,608)
Interest paid		(28,135)	(76,296)	(41,071)
Income tax paid		(469)	(11,657)	(1,779)
		(631,579)	(1,171,526)	(537,458)
Net cash flow from operating activities	13	(57,109)	43,344	(39,335)
Cash flows from investing activities				
Cash was provided from:				
Proceeds from sale of property, plant and equipment		333	11,682	8,689
Net decrease in finance receivables		32,588	25,053	9,405
Proceeds from sale of investments	_	28,921	57	_
		61,842	36,792	18,094
Cash was applied to:				
Purchase of property, plant and equipment		(5,390)	(10,521)	(754)
Purchase of intangibles (software)		(899)	(2,079)	(817)
Cash paid for purchase of investments		(5,976)	(5,810)	(296)
		(12,265)	(18,410)	(1,867)
Net cash flow from investing activities		49,577	18,382	16,227

# CONDENSED INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS CONTINUED

FOR THE SIX MONTHS ENDED 31 DECEMBER

NOTE	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	UNAUDITED DEC 2009 \$000
Cash flows from financing activities			
Cash was provided from:			
Issue of share capital	_	206,954	206,954
Issue of convertible redeemable notes net of issue costs	_	32,717	_
Increase in external borrowings	48,202	21,000	353,543
Repayment of loans by related parties	18,063	1,322	5,464
Net increase in secured debentures		26,531	_
	66,265	288,524	565,961
Cash was applied to:			
Interest paid on convertible redeemable notes	(1,392)	(1,249)	_
Repayment of bonds	(1,182)	(25,233)	_
Net decrease in clients' deposit and current accounts	(10,593)	(12,214)	(17,866)
Finance facility fees	(2,005)	(8,444)	(3,236)
Repayment of external borrowings	(45,658)	(324,863)	(526,540)
Net decrease in secured debentures	12,880	-	(4,998)
	(47,950)	(372,003)	(552,640)
Net cash flow from financing activities	18,315	(83,479)	13,321
Net (decrease)/increase in cash held	10,783	(21,753)	(9,787)
Opening cash/(bank overdraft)	24,246	45,999	45,999
Cash and cash equivalents	35,029	24,246	36,212
Comprises:	24.400	0.077	0.170
PGG Wrightson Finance Limited	21,188	9,277	8,179
Rest of the Group	13,841	14,969	28,033
	35,029	24,246	36,212

## NOTES TO THE FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED 31 DECEMBER

## 1 REPORTING ENTITY

PGG Wrightson Limited (the "Company") is a company domiciled in New Zealand, registered under the Companies Act 1993 and listed on the New Zealand Stock Exchange. The Company is an issuer in terms of the Financial Reporting Act 1993.

The condensed interim consolidated financial statements of PGG Wrightson Limited for the six months ended 31 December 2010 comprise the Company and its subsidiaries (together referred to as the "Group") and the Group's interest in associates and jointly controlled entities.

The Company is primarily involved in the provision of rural services.

## **2 BASIS OF PREPARATION**

The condensed interim consolidated financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice ("NZ GAAP"). They comply with the New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS") as applicable for interim financial statements for profit orientated entities, and in particular NZ IAS 34. The financial statements comply with International Financial Reporting Standards as issued by the IASB, as applicable for profit oriented entities.

The condensed interim financial statements do not include all of the information required for full annual statements. The same accounting policies, presentation and methods of computation are followed in the condensed interim consolidated financial statements as applied in the Group's latest annual audited financial statements.

These statements were approved by the Board of Directors on 7 February 2011.

## 3 SEGMENT REPORTING

## (a) Operating Segments

The Group has two primary operating divisions, AgriServices and AgriTech. AgriServices is further separated into four reportable segments, as described below, which are that segment's strategic business units. The strategic business units offer different products and services, and are managed separately because they require different skills, technology and marketing strategies. Within each segment, further business unit analysis may be provided to management where there are significant differences in the nature of activities. The Managing Director or Chairman of the Board reviews internal management reports on each strategic business unit on at least a monthly basis.

- Merchandising. Includes Rural Supplies and Fruitfed retail operations.
- Livestock. This includes rural Livestock trading activities and export livestock, being commission based activities.
- Finance. This is the Finance operations of the subsidiary PGG Wrightson Finance Limited, which provides a variety of specialist finance loan and investment products to the rural sector.
- Other AgriServices. Includes Insurance, Real Estate, Irrigation and Pumping, AgNZ (training and consulting), Funds Management, South
  American activities to supply products and services into the Uruguayan rural services industry, Regional Admin and other related activities
  including the Group's investments into the Wool sector.
- AgriTech. Includes Seed and Grain (research and development, manufacturing and distributing forage seed, turf and grain), Agri-Feeds
  (purchasing, manufacturing and distributing liquid animal feeds and other animal nutritional products) and various related activities in the
  developing seeds markets in South America.

During 2010 the Group undertook a restructuring which resulted in the alignment of the business into two primary groupings of AgriServices and AgriTech. These groupings represented the Group's view of how future trading was best grouped. Additional minor changes to the alignment has occurred for the period ended 31 December 2010. Comparative information has been re-presented so that it conforms with the realignment. An additional restatement to the comparatives for the period to 31 December 2009 has been made in respect of the Fecpak business sale and its reclassification to discontinued operations. Other non-segmented amounts relate to certain Corporate activities including Finance, Treasury, HR and other support services including corporate property services and include adjustments for discontinued operations and consolidation adjustments.

## 3 SEGMENT REPORTING (CONTINUED)

## (b) Operating Segment Information

(b) Operating Segment mormation	REVENUE DERIVED FROM OUTSIDE THE GROUP	INTER-SEGMENT REVENUE (ELIM ON CONSOL)	TOTAL SEGMENT REVENUE	SEGMENT EBITDA
	UNAUDITED DEC 2010 \$000	UNAUDITED DEC 2010 \$000	UNAUDITED DEC 2010 \$000	UNAUDITED DEC 2010 \$000
Merchandising *(i)	329,311	-	329,311	16,751
Livestock	58,777	=	58,777	539
Finance (PWF)	28,993 40,182	-	28,993 40,182	2,614
Other AgriServices *(ii)  AgriServices	457,263	-	457,263	(10,911) 8,993
AgriTech *(iii)	187,319	28,237	215,556	13,805
Total operating segment	644,582	28,237	672,819	22,798
Other non-operating segment	1,284	-	1,284	(5,968)
Total	645,866	28,237	674,103	16,830
	SEGMENT TOTAL ASSETS	SEGMENT TOTAL ASSETS	SEGMENT TOTAL ASSETS	
	UNAUDITED	AUDITED	UNAUDITED	
	DEC 2010 \$000	JUN 2010 \$000	DEC 2009 \$000	
Merchandising	171,616	101,672	267,886	
Livestock			207,000	
	153,642	159,662	114,468	
Finance (PWF)	524,014	543,398	114,468 570,354	
Other AgriServices	524,014 94,690		114,468	
	524,014	543,398	114,468 570,354	
Other AgriServices	524,014 94,690	543,398 112,878	114,468 570,354 134,286	
Other AgriServices  AgriServices	524,014 94,690 943,962	543,398 112,878 917,610	114,468 570,354 134,286 1,086,994	
Other AgriServices  AgriServices	524,014 94,690 943,962 566,524	543,398 112,878 917,610 564,340	114,468 570,354 134,286 1,086,994 454,203	
Other AgriServices  AgriTech	524,014 94,690 943,962 566,524	543,398 112,878 917,610 564,340	114,468 570,354 134,286 1,086,994 454,203	
Other AgriServices AgriServices AgriTech  Total operating segment	524,014 94,690 943,962 566,524 566,524	543,398 112,878 917,610 564,340 564,340 1,481,950	114,468 570,354 134,286 1,086,994 454,203 454,203	

Historically the Group has provided information in addition to the segment reporting to further split elements of some segments, eg. Merchandising has often been separated into the Rural Supplies and Fruitfed operations. Separate reporting at this lower level of detail is expected to reduce over time, hence the additional analysis on key aspects of some of these historical segment components (as indicated by asterisks in the segment analysis) provided as additional tables to the segment note, is not expected to be repeated in future years.

REVENUE DERIVED FROM OUTSIDE THE GROUP	INTER-SEGMENT REVENUE (ELIM ON CONSOL)	TOTAL SEGMENT REVENUE	SEGMENT EBITDA	REVENUE DERIVED FROM OUTSIDE THE GROUP	INTER-SEGMENT REVENUE (ELIM ON CONSOL)	TOTAL SEGMENT REVENUE	SEGMENT EBITDA
AUDITED JUN 2010 \$000	AUDITED JUN 2010 \$000	AUDITED JUN 2010 \$000	AUDITED JUN 2010 \$000	UNAUDITED DEC 2009 \$000	UNAUDITED DEC 2009 \$000	UNAUDITED DEC 2009 \$000	UNAUDITED DEC 2009 \$000
541,678	-	541,678	22,162	323,221	_	323,221	17,313
87,337	-	87,337	12,555	25,734	-	25,734	(1,386)
59,655	-	59,655	13,293	29,068	-	29,068	5,324
75,496	-	75,496	(13,365)	39,237	-	39,237	(5,883)
764,166	-	764,166	34,645	417,260	-	417,260	15,368
383,720	66,784	450,504	40,265	165,174	28,697	193,871	14,419
1,147,886	66,784	1,214,670	74,910	582,434	28,697	611,131	29,787
3,175	-	3,175	(4,447)	756	_	756	(4,737)
1,151,061	66,784	1,217,845	70,463	583,190	28,697	611,887	25,050

## 3 SEGMENT REPORTING (CONTINUED)

 $\hbox{$^*$ Further analysis of trading performance of segments, to assist with transition to new segment reporting:}\\$ 

## (i) Merchandising

(,,	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	RURAL SUPPLIES UNAUDITED DEC 2009 \$000	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	FRUITFED UNAUDITED DEC 2009 \$000	
Total segment revenue Intersegment revenue	251,538	426,673	244,461	77,773	115,005	78,760	
Total external operating revenues	251,538	426,673	244,461	77,773	115,005	78,760	
EBITDA	11,151	16,068	11,337	5,600	6,094	5,976	

## (ii) Other AgriServices

	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	INSURANCE UNAUDITED DEC 2009 \$000	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	REAL ESTATE UNAUDITED DEC 2009 \$000	
Total segment revenue Intersegment revenue	1,868	4,290 -	1,875 –	6,603 -	16,224 –	8,141 –	
Total external operating revenues	1,868	4,290	1,875	6,603	16,224	8,141	
EBITDA	1,627	3,841	1,649	(1,268)	(1,959)	(1,161)	

## (ii) Other AgriServices cont

(II) Other Agriser vices cont							
		FU		SOUTH AMERICA			
	UNAUDITED	AUDITED	UNAUDITED	UNAUDITED	AUDITED	UNAUDITED	
	DEC 2010	JUN 2010	DEC 2009	DEC 2010	JUN 2010	DEC 2009	
	\$000	\$000	\$000	\$000	\$000	\$000	
Total segment revenue	666	4,217	1,992	10,977	20,768	9,659	
Intersegment revenue	-	-	-	_	-	-	
Total external operating revenues	666	4,217	1,992	10,977	20,768	9,659	
EBITDA	597	3,942	1,830	1,225	2,243	1,138	

## (iii) AgriTech

	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	SEED AND GRAIN UNAUDITED DEC 2009 \$000	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	AGRI-FEEDS UNAUDITED DEC 2009 \$000	
Total segment revenue Intersegment revenue	139,461 (28,237)	321,428 (66,784)	124,849 (28,697)	35,674 -	43,598 -	25,849 –	
Total external operating revenues	111,224	254,644	96,152	35,674	43,598	25,849	
EBITDA	9,332	31,264	9,036	4,054	5,152	3,025	

UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	MERCHANDISING UNAUDITED DEC 2009 \$000
329,311 -	541,678 -	323,221 -
329,311	541,678	323,221
16,751	22,162	17,313

UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	IRRIGATION & PUMPING UNAUDITED DEC 2009 \$000	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	AGNZ UNAUDITED DEC 2009 \$000
14,601	16,974	11,413	2,920	6,297	3,237
-	-	-	-	-	-
14,601	16,974	11,413	2,920	6,297	3,237
1,448	1,719	1,612	773	1,815	796

UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	REGIONAL ADMIN UNAUDITED DEC 2009 \$000	UNAUDITED DEC 2010 \$000	O AUDITED JUN 2010 \$000	THER AGRISERVICES UNAUDITED DEC 2009 \$000
2,547	6,726	2,920	40,182	75,496	39,237
2,547	6,726	2,920	40,182	- 75,496	39,237
(15,313)	(24,966)	(11,747)	(10,911)	(13,365)	(5,883)

UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	SOUTH AMERICA UNAUDITED DEC 2009 \$000	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	AGRITECH UNAUDITED DEC 2009 \$000
40,421 -	85,478 –	43,173 -	215,556 (28,237)	450,504 (66,784)	193,871 (28,697)
40,421	85,478	43,173	187,319	383,720	165,174
419	3,849	2,358	13,805	40,265	14,419

## 4 NON OPERATING ITEMS

	NOTE	DEC 2010 \$000	JUN 2010 \$000	DEC 2009 \$000
Capital gains / (losses) on sale of businesses, property plant and equipment		(1,025)	5,425	2,919
Gain on purchase of business		-	666	-
Defined benefit superannuation plan	11	(1,529)	(2,420)	(1,015)
Restructuring		(5,260)	(2,116)	(636)
Other non operating items		(1,186)	(2,596)	(1,266)
		(9,000)	(1,041)	2

During the period NZFSU agreed to internalise its management contract with PGG Wrightson Funds Management Limited (a subsidiary of PGG Wrightson Investments Limited). The agreement provided for consideration of \$4.6 million in return for the early termination of the contract.

The Company varied a referral agreement held with Aon New Zealand during the period. The agreement resulted in consideration of \$4.425 million. This has been offset by a sale of goodwill. The variation had no impact on profit for the period ended 31 December 2010.

During 2007 the Company entered into an agreement to purchase a farm in Brazil. As at balance date the purchase has not settled and the purchase no longer fits with the Group's objectives. The investment was written down by \$5.5 million during the period, representing the non-refundable deposit paid.

## 5 FAIR VALUE ADJUSTMENTS

Gain/(loss) on investments
Derivatives not in qualifying hedge relationships
Other fair value adjustments

UNAUDITED

AUDITED

UNAUDITED

## 6 DISCONTINUED OPERATIONS

In May 2010 the Group signed an agreement to sell the assets and business of its Fecpak operations for asset value. The transaction settled on 30 June 2010. Prior period comparatives have been restated to reflect the reclassification.

	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	UNAUDITED DEC 2009 \$000
Profits attributable to the discontinued operation were as follows:			
Results of discontinued operations			
Revenue	_	138	62
Expenses	_	(1,178)	(194)
Results from operating activities	-	(1,040)	(132)
Income tax expense	_	69	40
Results from operating activities, net of income tax	_	(971)	(92)
Gain/(loss) on sale of discontinued operation	=	-	_
Profit/(loss) for the period	-	(971)	(92)
Basic and diluted earnings per share (New Zealand dollars)	0.00	0.00	0.00
Cash flows from discontinued operations			
Net cash from operating activities	_	_	-
Net cash from/(used in) discontinued operation	_	(509)	-

7 EARNINGS PER SHARE AND NET TANGIBLE ASSETS					
	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	UNAUDITED DEC 2009 \$000		
Number of shares					
Weighted average number of ordinary shares	758,285	549,601	344,167		
Number of ordinary shares	757,986	758,441	758,441		
	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	UNAUDITED DEC 2009 \$000		
Net Tangible Assets					
Total assets	1,533,384	1,526,882	1,590,125		
Total liabilities	(899,811)	(891,412)	(993,812)		
less intangible assets	(334,098)	(335,506)	(338,224)		
less deferred tax	(9,083)	(8,410)	(4,957)		
	290,392	291,554	253,132		
	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	UNAUDITED DEC 2009 \$000		
Net tangible assets per security Earnings per share	0.38 (0.01)	0.38 0.04	0.33 0.01		

## 8 CASH AND BANK FACILITIES

Cash and cash equivalents Current bank facilities Term bank facilities

UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	UNAUDITED DEC 2009 \$000
35,029	24,246	36,212
(93,011)	(23,809)	(53,627)
(132,210)	(198,868)	(299,915)
(190,192)	(198,431)	(317,330)

The Company has bank facilities of \$247.210 million, Group \$348.210 million. The Company has granted to ANZ National Bank Limited a general security deed and mortgage over all its assets. ANZ National Bank Limited holds this security on trust firstly for the banking syndicate (ANZ National Bank Limited, Bank of New Zealand Limited and Westpac Banking Corporation Limited).

The Company bank syndicate facilities include:

- A term debt facility of \$132.210 million that matures on 31 August 2012.
- A working capital facility of \$75.000 million that matures on 31 August 2011.
- Overdraft and guarantee facilities of \$40.000 million.

The Group bank facilities include a \$100 million syndicated facility with security over PGG Wrightson Finance Limited assets that ranks equally with bond and debenture investors. The facility matures on 1 December 2013. There is also an overdraft facility of \$1 million.

## 9 OTHER INVESTMENTS

	NOTE	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	UNAUDITED DEC 2009 \$000
Non-current investments				
NZ Farming Systems Uruguay Limited		-	15,476	13,506
BioPacificVentures Limited	14	12,483	12,084	11,547
Sundry other investments including saleyards		374	6,280	9,272
Advances to associates		31,146	51,538	53,920
		44,003	85,378	88,245

The Company sold its investment in NZ Farming Systems Uruguay Limited (NZFSU) during the period. The sale price was equivalent to the fair value of the investment.

BioPacificVentures Limited and other saleyards investments are carried at cost.

Advances to associates includes a loan from the Company of \$17.5 million, in the form of redeemable preference shares in Wool Partners International Limited. An advance of \$11.9 million is held with Wool Grower Holdings Limited, with the balance being smaller loans to various entities

## 10 PROPERTY, PLANT AND EQUIPMENT

## **Acquisitions and disposals**

During the six months ended 31 December 2010, the Group acquired assets with a cost of \$4.3 million (30 June 2010: \$5.7 million,

- 31 December 2009: \$4.5 million), together with assets acquired through business combinations of \$5.4 million (30 June 2010: \$4.0 million,
- 31 December 2009: \$Nil).

Assets with a net book value of \$3.3 million were disposed during the six months ended 31 December 2010 (30 June 2010: \$2.2 million, 31 December 2009: \$1.8 million), resulting in a gain on disposal of \$0.2 million (30 June 2010: \$4.2 million, 31 December 2009: \$2.9 million).

The Group purchased the assets of Keith Seeds Pty Ltd on 22 November 2010. Purchased assets have been recorded at cost. Certain assets are expected to be purchased at less than fair value. A full valuation of the assets is being prepared and any gain on purchase of the business assets will be disclosed in the full year accounts for the year ended 30 June 2011.

## 11 DEFINED BENEFIT ASSET / LIABILITY

The Group's net obligation with respect to defined benefit pension plans is calculated by estimating the future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value.

The present value of the defined benefit obligation less the fair value of plan assets results in a liability of \$13.268 million (30 June 2010: \$18.206 million liability, 31 December 2009: \$14.301 million liability).

## 12 CAPITAL AND RESERVES

The Company acquired 454,904 PGW shares on 29 October 2010 in accordance with the terms of the senior executive share incentive scheme. In return, the loan provided to the executive for purchase of the shares under the scheme was cancelled. The shares (previously held as treasury stock) were cancelled upon acquisition. The acquisition and cancellation had no impact on profit for the period ended 31 December 2010.

## 13 RECONCILIATION OF PROFIT AFTER TAX WITH NET CASH FLOW FROM OPERATING ACTIVITIES

	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	UNAUDITED DEC 2009 \$000
Profit after taxation	(5,908)	23,304	4,250
Add/(deduct) non-cash / non operating items:			
Depreciation, amortisation and impairment	4,663	7,255	3,617
Fair value adjustments	(2,977)	(7,038)	(6,551)
Net (profit) on sale of assets/shares	5,649	(6,099)	(2,919)
Bad and doubtful debts	8,241	11,800	3,422
(Increase)/decrease in deferred taxation	(270)	(4,608)	(1,155)
Equity accounted earnings from associates	(266)	(1,959)	(778)
Financing costs	2,005	8,444	4,562
Goodwill impairment	(4,425)	-	-
Other non-cash/non-operating items	(1,714)	7,621	(2,508)
	10,906	15,416	(2,310)
Add/(deduct) movement in working capital items:			
(Increase)/decrease in inventories and biological assets	21,805	(33,845)	30,765
(Increase)/decrease in accounts receivable and prepayments	(95,484)	(20,266)	(115,619)
Increase/(decrease) in trade creditors, provisions and accruals	8,477	54,978	43,865
Increase/(decrease) in income tax payable/receivable	3,095	3,757	(286)
	(62,107)	4,624	(41,275)
Net cash flow from operating activities	(57,109)	43,344	(39,335)

## 14 COMMITMENTS

## There are commitments with respect to: Capital expenditure not provided for Commitments to extend credit – PGG Wrightson Finance Limited Purchase of assets of Allied Grain Co-operative (Te Awamutu) Limited Investment in BioPacificVentures Purchase of Corsons Seeds business

76,563	79,255	101,086
1,800	-	-
1,517	1,916	2,453
-	-	2,100
58,303	60,205	82,108
14,943	17,134	14,425
DEC 2010 \$000	JUN 2010 \$000	DEC 2009 \$000
UNAUDITED	AUDITED	UNAUDITED

### **Investment in BioPacificVentures**

The Group has committed \$14 million to an international fund established for investment in food and agriculture life sciences. The Group's investment in BioPacificVentures began in June 2005 and will be made over approximately six years. The investment has an anticipated total lifespan of 12 years. At 31 December 2010 \$12.48 million has been drawn on the committed level of investment (30 June 2010: \$12.08 million, 31 December 2009: \$11.55 million), which is included in other investments.

The Group has committed to buy land as part of its purchase of the Corsons Seeds business. The property is to be purchased for \$1.8 million in November 2013.

There are no material commitments relating to investment in associates.

## 15 CONTINGENT LIABILITIES

	UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	UNAUDITED DEC 2009 \$000
There are contingent liabilities with respect to:			
Guarantees	24,527	32,354	22,405
PGG Wrightson Loyalty Reward Programme	451	506	520
	24,978	32,860	22,925

## Guarantees

The guarantees are provided to banks of subsidiary companies for borrowings and to various other third parties.

## **PGG Wrightson Loyalty Reward Programme**

The PGG Wrightson Loyalty Reward Programme is run in conjunction with the co-branded American Express card. A provision is retained for the expected level of points redemption. The contingent liability represents the balance of live points that are not provided for.

No losses are expected to arise from these contingent liabilities. There are no contingent liabilities relating to investments in associates.

## 16 SEASONALITY OF OPERATIONS

The Group is subject to significant seasonal fluctuations. In particular Livestock and Seeds activity are significantly weighted to the second half of the financial year. Seeds revenues reflects the fact the Group operates in geographical zones that suit autumn harvesting and sowing. New Zealand generally has spring calving and lambing and so Livestock trading is weighted towards the second half of the financial year in order for farmers to maximise their incomes. The Group recognises this is the nature of the industry and plans and manages its business accordingly.

## 17 RELATED PARTIES

During the period the Group sold its 50% interest in Northfuels Limited and its 11% interest in NZ Farming Systems Uruguay Limited. The Group's investment in Grasslands Innovations via PGW Wrightson Seeds increased from 50% to 70% on 1 July 2010 resulting in a change in accounting method from an equity accounted associate to a consolidated subsidiary.

## **Key Management Personnel compensation**

Key management personnel receive compensation in the form of total remuneration including employee benefits, as set out below:

Short-term employee benefits Post-employment benefits Termination benefits Other long-term benefits Share-based payments

UNAUDITED DEC 2010 \$000	AUDITED JUN 2010 \$000	UNAUDITED DEC 2009 \$000
3,097	4,414	2,513
-	18	1
3,342	309	289
-	-	-
-	-	-
6,439	4,741	2,803

The Company intends to acquire 2,500,000 PGW shares in respect of the former Managing Director, Mr T Miles, in accordance with the terms of the senior executive share incentive scheme. Mr Miles left his employment on 19 October 2010 and his scheme terminated as a result of his resignation. Under the terms of the scheme, PGW is required to acquire the shares which will be cancelled upon acquisition. The acquisition is intended to be completed by the end of the 30 June financial year and will have no impact on profit for the year ended 30 June 2011.

## 18 EVENTS SUBSEQUENT TO END OF INTERIM PERIOD

## **Wool Partners International Limited**

Wool Partners International Limited (WPI) has entered into a conditional sale and purchase agreement, logistics agreement and option arrangement with Wool Partners Co-Operative Limited. These agreements are conditional on Wool Partners Co-Operative Limited completing a successful capital raise which is due to close on 16 February 2011 and would result in WPI divesting all but its logistics and wool handling business. Following a successful capital raise PGW expects a restructuring of the arrangements with Wool Grower Holdings which would see PGW take full ownership of Wool Partners International. Any impact of these transactions will be disclosed in the full year accounts for the year ended 30 June 2011.

## **Takeover Offer**

A conditional partial takeover offer for PGW was made by Agria (Singapore) Pte Limited on 24 December 2010. The offer is to purchase an additional 38.3% of the shares in PGG Wrightson Limited not currently held by Agria (Singapore) Pte Limited (being 31% of the total shares issued) at \$0.60 per share. The offer closes at 5pm on 15 April 2011 (unless extended). Agria has entered into a pre-bid agreement with Pyne Gould Corporation Limited which has committed to accept the offer for its entire 18.3% shareholding in PGW subject to any scaling that may be required under the Takeovers Code.

On 4 February 2010 PGW's Takeover Response Committee announced that it had received an approach from another party who has indicated an interest in making a full takeover offer for PGW. The Committee has agreed to a request from that party for permission to undertake a due diligence.

## **CORPORATE DIRECTORY**

## **COMPANY NUMBER 142962**

## **BOARD OF DIRECTORS AS AT 31 DECEMBER 2010**

Sir John Anderson, Chairman

Sir Selwyn Cushing

George Gould

Bruce Irvine

Alan Lai

Keith Smith

Tao Xie (XT)

Bill Thomas

## MANAGING DIRECTOR

George Gould (appointed 1 February 2011 as Managing Director)

## **CHIEF FINANCIAL OFFICER**

Rob Woodgate

## GENERAL COUNSEL/COMPANY SECRETARY

Julian Daly

## **REGISTERED OFFICE**

PGG Wrightson Limited 57 Waterloo Road PO Box 292 Christchurch 8042 Telephone 64 3 372 0800 Fax 64 3 372 0801

## **AUDITOR**

KPMG 62 Worcester Boulevard PO Box 1739 Christchurch 8140 Telephone 64 3 363 5600 Fax 64 3 363 5629

## **SHARE REGISTRY**

Computershare Investor Services Limited Level 2, 159 Hurstmere Road Takapuna, North Shore City 0622 Private Bag 92119 Auckland 1142

## MANAGING YOUR SHAREHOLDING ONLINE:

To change your address, update your payment instructions and to view your investment portfolio, including transactions, please visit:

www.computer share.co.nz/investor centre

General enquiries can be directed to:

- enquiry@computershare.co.nz
- Private Bag 92119, Auckland 1142, New Zealand
- ① Telephone +64 9 488 8777 Facsimile +64 9 488 8787

Please assist our registrar by quoting your CSN or shareholder number.

